

FAQ: AIM Specialty Health® Genetic Testing Prior Authorization Program

Tufts Health Plan Public Plans

Overview

Beginning on Oct. 1, 2022, Tufts Health Public Plans is introducing a prior authorization program for genetic testing, which will be managed by AIM Specialty Health® (AIM). Ordering providers will be required to obtain prior authorization through AIM for genetic/genomic or molecular tests, and AIM will employ their evidence-based clinical guidelines to conduct medical necessity review and utilization management.

Harvard Pilgrim — which is under the Point32Health umbrella with Tufts Health Plan — introduced a similar genetic testing prior authorization program through AIM for Commercial and Medicare Advantage members in 2018.

AIM, a leading specialty benefits management company with more than 25 years of experience, collaborates with health plans to help improve health care quality and outcomes and manage costs for some of today's complex tests.

Requesting Authorization

Which members require prior authorization through AIM?

Tufts Health Plan requires clinicians ordering genetic testing services to request prior authorization for Tufts Health Direct, Tufts Health Together, Tufts Health Unify, and Tufts Health RITogether members for dates of service on or after Oct. 1, 2022.

Tufts Health Plan's Commercial, Medicare Advantage, and Senior Care Options members are not included in the program.

What services require prior authorization?

Prior authorization is required for the following services:

- Reproductive Carrier Screening
- Prenatal Testing
- Preimplantation Genetic Testing (PGT)
- Rare Disease Testing
- Whole Exome/Genome Sequencing
- Hereditary Cancer Testing
- Tumor Markers
- Hereditary Cardiac Testing
- Neurogenetic and Neuromuscular Testing
- Pharmacogenomics and Thrombophilia Testing
- Susceptibility Testing for Common Diseases

Additionally, preauthorization through AIM is required for the CPT codes 89290 and 89291 associated with preimplantation genetic diagnosis.

If you select a service that does not require prior authorization from AIM, you will be notified via a message on **ProviderPortal** or by a representative in the AIM Contact Center that AIM prior authorization is not required.

When can I begin contacting AIM for authorization?

Beginning Sept. 12, 2022, AIM's call center (800-252-2021) and [ProviderPortal](#) are available for submission of order requests for genetic testing occurring on or after Oct. 1, 2022.

When should providers contact AIM to request prior authorization?

Ordering providers should contact AIM to request clinical appropriateness review and obtain an authorization before scheduling or performing any genetic testing services.

How do I register for the AIM ProviderPortal?

Visit www.providerportal.com to register.

How do I submit an authorization request?

There are two ways ordering providers can contact AIM to request review and obtain an order/authorization number:

- Online (recommended):
 - Get fast, convenient online service via the AIM **ProviderPortal** (registration required). **ProviderPortal** is available 24 hours/day, 7 days/week. Go to www.providerportal.com to begin.
 - Start a new order/authorization, update an existing order/authorization, and retrieve your order/authorization summary.
 - For step-by-step instructions for submitting a case, refer to the Reference Desk in the **ProviderPortal**. If you need any help using the AIM **ProviderPortal**, call AIM **ProviderPortal** support at 1-800-252-2021.
- By phone:
 - Call AIM Specialty Health toll-free at: 833-342-1255

- Hours: Monday – Friday 8 a.m. – 5 p.m. (ET)

Who can submit authorization requests?

Ordering providers and their staff members may submit authorization review requests. When the ordering provider submits an order request, AIM encourages servicing/rendering providers to verify that prior authorization has been obtained before performing a service for a Tufts Health Public Plans member. Providers can verify prior authorizations using *ProviderPortal*.

What information will AIM require in order to evaluate a request?

The following information is needed:

- Member's identification number, name, date of birth, and health plan
- Ordering provider information
- Requested laboratory to perform the testing
- Genetic test being requested
- Patient diagnosis (suspected or confirmed)
- Clinical symptoms/indications (intensity/duration)

For complex cases, more information may be necessary, including results of past treatment history (e.g., previous tests, duration of previous therapy, relevant clinical medical history).

Do I need to provide the date that the test is scheduled?

No, although the authorization/order number should be issued prior to scheduling the testing. The test should occur within the timeframe that the authorization will remain valid.

Can I request an urgent authorization?

Yes, ordering providers should contact AIM at 833-342-1255 for urgent requests.

How can I determine whether authorization has been obtained for a member?

Providers can check within *ProviderPortal* or contact the AIM call center to determine whether an order number has been obtained for a member covered under the program.

If a service is already authorized by AIM and needs to be rescheduled beyond the original 90-day authorization period, is a new order number required?

Yes, if the date of the service is extended beyond the original 90 days, a new authorization must be requested through AIM.

What happens if I do not call AIM or enter information through the AIM *ProviderPortal*?

You are encouraged to request prior authorization before the start of services. Retrospective authorization requests

Important note about order dates

When requesting an authorization for genetic testing, please complete the date of service field with the date that the laboratory likely will begin the testing process. Do NOT use the date the sample is collected unless the test is being performed by the laboratory on that same day. If you do not know the exact test date, please enter an estimated date that is one (1) to three (3) days after the sample is scheduled to arrive at the laboratory; doing so will facilitate approvals in the vast majority of situations.

Tufts Health Plan requires that requests are submitted prior to testing; therefore, requests submitted after testing may be denied.

may be initiated up to 2 business days after the treatment start date. Failure to contact AIM for genetic testing prior authorization may result in claim denial.

About Determinations

Once I have submitted a request, how long will it take to receive a response from AIM?

Requests that meet medical necessity criteria receive a response immediately in the AIM *ProviderPortal* or on the phone with the AIM contact center.

If it is determined that your order request does not meet the medical necessity criteria and cannot be approved immediately, you will have the option of discussing your case with one of our clinical experts. A peer-to-peer discussion with one of AIM's physician reviewers is always offered before any adverse determination is made.

When AIM informs your office (always via phone), that a case has pended for peer-to-peer conversation, it is important that your ordering physician calls AIM as soon as possible to discuss the case with the AIM physician. Until AIM receives a phone call back from the ordering physician (or their representative physician assistant or nurse practitioner), the case will continue to pend.

At that time, if the clinical information requested is not provided and a peer-to-peer discussion didn't take place, the case will be denied, and a denial letter will be sent to the member and provider.

How will I know when a peer-to-peer is needed?

When a case pends for review, it will be assigned an "In Progress" status. AIM will call the ordering provider requesting a call-back for peer-to-peer review, should it be required.

How long is an authorization/order number valid?

An order number issued by AIM is valid for **90 days**.

Is a letter sent to the provider whether the authorization was approved or denied?

Yes, approval and denial letters will be sent to ordering providers requesting review.

Why is a Duplicate Order notification displayed on my Order Request?

This notification will appear when a similar request is on file or the dates from one order to another order overlap.

Why is the laboratory showing as out-of-network?

The laboratory is out-of-network and the benefits may not apply or may be paid at a lower rate. If you believe the laboratory is in-network, please contact the [Tufts Health Plan Provider Service Center](#).

Why is my physician not available for selection in the AIM *ProviderPortal*?

If your physician is not available for selection, contact AIM *ProviderPortal* support at 800-252-2021.

What do the Case Status notifications on the Order Summary indicate?

Case Status indicates the overall determination on the request submitted for AIM review:

- **In Progress** – Case is pending AIM clinical review. The request will be reviewed by a genetic counselor (and AIM MD, if necessary), to clarify/collect additional clinical information via a phone call to the provider's office. Peer-to-peer may be offered to gather additional clinical information to evaluate the request against medical necessity criteria.
- **Authorized** – Case requiring AIM approval has been authorized.
- **Non-Authorized** – Case requiring AIM approval does not meet medical necessity criteria and has not been authorized. The case is denied.
- **Voluntarily Withdrawn/Cancelled** – The provider's office canceled/withdrew the case, following submission.

About the clinical criteria

Where can I view the clinical criteria?

AIM's [Genetic Testing](#) clinical guidelines are easily accessible via the AIM website. In addition, you can refer to Tufts Health Plan's Genetic Testing webpage for prior authorization and coding information.

What methods and resources are used to develop and update the guidelines?

Development of AIM Clinical Appropriateness Guidelines involves integration of medical information from multiple sources to support the use of appropriate genetic testing. The process for criteria development is based on peer-reviewed medical literature, including clinical outcomes research, and consensus opinion in medical practice.

AIM Clinical Appropriateness Guidelines are reviewed annually and updated as needed. New and modified guidelines are reviewed by:

- An independent multidisciplinary physician panel, including primary care and specialty physicians from a variety of geographic areas and practice settings
- Clinical specialists and leading academic experts
- Client medical directors
- Local advisory council (representing local physician communities)
- Physician review panels

In addition, AIM guidelines are submitted as part of the AIM accreditation process to the National Committee for Quality Assurance (NCQA) and URAC.

OptiNet: A tool for Providers of Genetic Counseling Services

What is the *OptiNet*® tool?

OptiNet is an online tool utilized by AIM Specialty Health to collect information regarding training, certifications, and licensure from providers of genetic counseling services.

Why are providers being asked to register in OptiNet?

Tufts Health Public Plans requires pre-test genetic counseling for select tests. To register a new site in OptiNet, you will be asked for:

- The contact details for someone at your site – either you or someone designated to maintain your site record in OptiNet
- Your site address, phone number, hours of operation, and TIN
- Counseling specialties available at your site (e.g., prenatal)
- Types of services provided (counseling in person, by phone, and/or by video conference)

If your practice has multiple locations, will need to register each site.

What does registration entail?

Step 1: Log into AIM ProviderPortalSM (www.providerportal.com)

To register visit: www.aimproviders.com/geneticTesting/ProviderPortalRegistration.html

Step 2: Locate your “site” in OptiNet

“Site” refers to your facility or practice.

- From *ProviderPortal*, navigate to the “Access Your *OptiNet* Registration” tab on the left side of the home page.
- Select “Genetic Testing” as the registration type and click on the green “Access Your *OptiNet* Registration” button.
- Once in the *OptiNet* system, select “Site Location” from the dropdown menu in the upper left-hand corner. To locate your site record, enter the requested search criteria. Be sure to select “Tufts Health Public Plans” from the “Health Plan” dropdown menu. Hit the “Search” button.
- *OptiNet* should now display your site name. Click on the “Actions” dropdown menu to the right of the site name. If “Edit” is an available option, select “Edit”. If “Edit” is not an available option, you’ll need to select “Register Your Site”.
- Use the “Next” button to verify your site record, or if necessary, to register or edit site information.

Step 3: Add yourself or a colleague as a provider

- Toward the end of the site record, you will have the option to “Add a Provider”. Select this option.
- Enter the requested information and select “Next.”
- Verify that the information you supplied is accurate and complete, and note your registration number.

When registering as a genetic counselor provider you will be asked about training; board certification and licensure (including expiration dates); and clinical specialties

You will receive an email from AIM Specialty Health confirming your registration.

What if I registered in *OptiNet* previously, but not as a part of the Tufts Health Public Plans program?

Locate your site in *OptiNet* and select “Manage Links” from the “Actions” dropdown menu. Follow the instructions for adding an additional health plan. Click “Save” and “Exit.”

More Information

Where can I access additional information?

AIM’s provider website (<https://aimproviders.com/genetictesting/>) offers you all the tools and information you need to get started. For assistance using the AIM **ProviderPortal**, you can contact AIM by email at WebCustomerService@aimspecialtyhealth.com or by phone at 800-252-2021 (Monday – Friday, 8 a.m.–8 p.m. E.T.)